

Your role

responsible for maintaining existing customer and supplier relationships. On the other hand, creating new business opportunities in the assigned markets and identifying and monitoring market and product developments are also key for this role. As Junior Trader in a trade-driven organization, you will contribute to optimize both technical and commercial relationships with suppliers and customers and develop business opportunities with these partners, products and/or applications. Closing international deals, taking risks, traveling internationally, with all of these activities, the position should fit you like a glove.

As a member of the commercial trade team and in close cooperation with technical service and logistics, you are

Maintain existing customer/supplier relationships.

As our new Junior Trader you:

- Create new business opportunities in the assigned market areas.
- Identify and monitor market and product developments and periodically report this to the Managing Director and
- Commercial Director. Position Interfood as a global dairy expert.
- Follow the policy position in consultation with Senior Traders and Traders.

Participate in the weekly Traders Meeting.

- Draft purchase and sales contracts using correct INCO-terms and payment terms.
- Visit customers and suppliers in the assigned market areas and attend international trade fairs.
- Set the annual personal goals with respect to markets, customers and suppliers.

Your profile



business/science/humanity-related field.

You have the drive to win every day. You

take (calculated) risks and you operate

Completed BSc / MSc education in a



independently. You gain energy from numerical thinking as

well as building long-lasting relationships.



commercial people. Good communications and language skills

You are a good relationship builder and

can easily connect to both technical and



skills. You like to travel internationally. (10-30% of your time) And want to work abroad after a few years within the company.

(English and another foreign language are a

must). On top of that you have superior social

Your colleagues



Lars Versluijs

Trader

better. Top quality staff will ensure top quality services. Therefore, Interfood invests in the development of her

employees. There is a lot of room for personal growth. Besides that, there is a huge growth potential within the European business hub, but also on international level in one of our other global offices. You are always oriented internationally during a work week, which includes traveling. What I never would have said in my previous job, I can now say proudly: I love going to work! What do you expect from your new colleague? Teamwork, ambition and professional & commercial skills. He or she should really have the drive to win

Why do you like to work for a global enterprise?

good humor, easy going and positive mindset.

every day. But also, and as important as the previous,

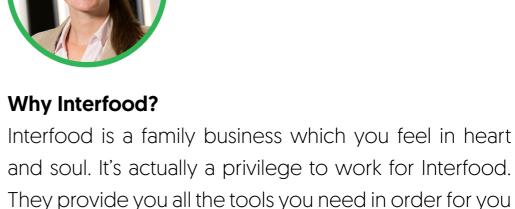
Apart from having to deal with multiple languages and

cultures, which I love a lot, you get the opportunity to

work abroad after a few years at Interfood. In a company

with 14 offices globally, you can learn from your foreign

colleagues every day. Learn about the global industry, about local habits, and more importantly, learn how to do business the best way in an ever-changing dairy industry. Our offer



Patricia Klaassen-van Abeelen

to do your job at your best. They expect you to work hard and strive for the best possible results. As an employee of

industry.

Interfood you know that hard work will be seen and appreciated. What do you expect from your new colleague? A motivated and dedicated person, who is willing to explore new customers, build relationships and really wants to learn about the ins-and-outs of the dairy

Junior Trader

opportunity to continuously learn from colleagues from all over the world. Cultural differences are very interesting to deal with while doing business but also

Why do you like to work for a global enterprise?

In a global company like Interfood, you have the

in a more social way. On top of that, working with all global offices gives us a broader perspective of the global dairy industry, which helps us in both forecasting and decision making.

Free delicious and healthy lunch.



Participate in fun team activities.

Competitive compensation and benefits.





Free gym inside our office.

40 hour work week, 25 holidays.

We value your personal development

and have a strategic focus on our learning



robust network of both clients and suppliers. Interfood

We stimulate personal development and initiatives from

Travel internationally.

About Interfood

Do you like to work for an international company? Do you value professionality and quality? Are you comfortable in a dynamic environment? But on the other hand looking for cooperation in a close and informal

team? Then Interfood is the ideal employer for you. The Interfood Group is a leading global dairy trading company (milk powders, butter, cheese, dairy blends etc.). The Group consists of 14 offices in all continents with more than 350 employees. Our constant strive for optimal

keeps on growing and developing by its proactive market approach.

program.

our employees. Interfood, originally a family-based company, proves that global professionalism can still be combined with a unique personal company culture, in which we focus on following values: Teamwork, Commitment, Continuous Improvement, Professionalism & Responsible Leadership. All contributing to our purpose:

quality, up-to-date knowledge and a profound focus on Together for better. service, enables Interfood to create the difference for its

You're the one who's going to close international deals?

Apply now